

Condensed consolidated interim financial statements  
(In USD)

## **Lumine Group Inc.**

For the three months ended March 31, 2024 and 2023  
Unaudited

# Lumine Group Inc.

Condensed Consolidated Interim Statements of Financial Position  
(In thousands of USD. Due to rounding, numbers presented may not foot.)

Unaudited

	March 31, 2024	December 31, 2023
<b>Assets</b>		
Current assets:		
Cash	\$ 259,789	\$ 146,509
Accounts receivable	100,817	104,955
Unbilled revenue	42,786	39,858
Inventories	572	521
Other assets (note 5)	44,104	46,377
	448,068	338,220
Non-current assets:		
Property and equipment	3,848	4,164
Right of use assets	10,648	11,973
Deferred income taxes	6,009	6,197
Other assets (note 5)	11,794	13,063
Intangible assets and goodwill (note 6)	737,489	763,081
	769,788	798,478
<b>Total assets</b>	<b>\$ 1,217,856</b>	<b>\$ 1,136,698</b>
<b>Liabilities and Equity</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 91,206	\$ 97,533
Due to related parties, net (note 17)	1,117	2,380
Current portion of bank debt (note 7)	2,228	3,071
Deferred revenue	94,382	91,726
Acquisition holdback payables	318	319
Lease obligations	6,434	6,358
Income taxes payable	9,310	12,436
Preferred and Special Securities (notes 8 and 14)	-	4,469,996
	204,995	4,683,819
Non-current liabilities:		
Deferred income taxes	120,803	125,294
Bank debt (note 7)	238,497	149,636
Lease obligations	5,436	6,921
Other liabilities (note 5)	10,672	12,995
	375,408	294,846
<b>Total liabilities</b>	<b>580,403</b>	<b>4,978,665</b>
Equity (note 11):		
Capital stock	490,669	-
Contributed surplus	185,142	(1,015,661)
Accumulated other comprehensive income (loss)	(9,921)	(6,296)
Retained earnings (deficit)	(28,437)	(2,820,010)
	637,453	(3,841,967)
Subsequent events (note 18)		
<b>Total liabilities and equity</b>	<b>\$ 1,217,856</b>	<b>\$ 1,136,698</b>

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

## Condensed Consolidated Interim Statements of Income (Loss)

(In thousands of USD, except per share amounts. Due to rounding, numbers presented may not foot.)

Unaudited

	Three months ended March 31,	
	2024	2023
Revenue		
License	\$ 11,720	\$ 10,649
Professional services	24,933	16,827
Hardware and other	2,417	4,608
Maintenance and other recurring	102,029	63,297
	141,099	95,381
Expenses		
Staff	73,028	48,619
Hardware	1,520	3,319
Third party license, maintenance and professional services	8,539	4,735
Occupancy	896	777
Travel, telecommunications, supplies, software and equipment	6,757	4,672
Professional fees	2,832	7,313
Other, net	946	2,782
Depreciation	2,115	1,510
Amortization of intangible assets (note 6)	22,821	14,836
	119,454	88,563
Redeemable Preferred and Special Securities expense (note 8)	317,362	654,615
Finance and other expenses (income) (note 12)	4,272	1,925
	321,634	656,540
Income (loss) before income taxes	(299,989)	(649,722)
Current income tax expense (recovery)	8,346	7,513
Deferred income tax expense (recovery)	(3,998)	(5,670)
Income tax expense (recovery)	4,348	1,843
Net income (loss)	\$ (304,337)	\$ (651,565)
Weighted average shares outstanding (note 13):		
Basic	86,111,920	67,787,851
Diluted	253,336,755	236,683,131
Earnings (loss) per share (note 13):		
Basic and diluted	\$ (3.53)	\$ (9.61)

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

Condensed Consolidated Interim Statements of Comprehensive Income (Loss)  
(In thousands of USD. Due to rounding, numbers presented may not foot.)

Unaudited

	Three months ended March 31,	
	2024	2023
Net income (loss)	\$ (304,337)	\$ (651,565)
Items that are or may be reclassified subsequently to net income (loss):		
Foreign currency translation differences from foreign operations and other	(3,625)	589
Other comprehensive (loss) income for the year, net of income tax	(3,625)	589
Total comprehensive income (loss) for the year	\$ (307,962)	\$ (650,976)

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

Condensed Consolidated Interim Statement of Changes in Equity  
(In thousands of USD. Due to rounding, numbers presented may not foot.)

Unaudited

Three months ended March 31, 2024

	Capital stock	Contributed surplus	Accumulated other comprehensive (loss) income	Retained earnings (deficit)	Total equity
<b>Balance at January 1, 2024</b>	\$ -	\$ (1,015,661)	\$ (6,296)	\$ (2,820,010)	\$ (3,841,967)
<i>Total comprehensive income (loss) for the year:</i>					
Net income (loss)	-	-	-	(304,337)	(304,337)
<i>Other comprehensive income (loss):</i>					
Foreign currency translation differences from foreign operations and other	-	-	(3,625)	-	(3,625)
<b>Total other comprehensive income (loss) for the year</b>	-	-	<b>(3,625)</b>	-	<b>(3,625)</b>
<b>Total comprehensive income (loss) for the year</b>	-	-	<b>(3,625)</b>	<b>(304,337)</b>	<b>(307,962)</b>
Mandatory Conversion of Special and Preferred Shares (Notes 8 and 11)	403,301	1,200,803	-	3,095,910	4,700,014
Settlement of Preferred and Special Share Dividends in Subordinate Voting Shares (Notes 8 and 11)	87,368	-	-	-	87,368
<b>Balance at March 31, 2024</b>	<b>\$ 490,669</b>	<b>\$ 185,142</b>	<b>\$ (9,921)</b>	<b>\$ (28,437)</b>	<b>\$ 637,453</b>

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

Condensed Consolidated Interim Statement of Changes in Equity  
(In thousands of USD. Due to rounding, numbers presented may not foot.)

Unaudited

Three months ended March 31, 2023

	Capital stock	Contributed surplus	Accumulated other comprehensive (loss) income	Retained earnings (deficit)	Total equity
<b>Balance at January 1, 2023</b>	\$ -	\$ 162,692	\$ (8,912)	\$ -	\$ 153,780
<i>Total comprehensive income (loss) for the year:</i>					
Net income (loss)	-	-	-	(651,565)	(651,565)
<i>Other comprehensive income (loss):</i>					
Foreign currency translation differences from foreign operations and other	-	-	589	-	589
<b>Total other comprehensive income (loss) for the year</b>	-	-	589	-	589
<b>Total comprehensive income (loss) for the year</b>	-	-	589	(651,565)	(650,976)
Transactions with Parent, recorded directly in equity					
Capital contributions by Parent	-	22,451	-	-	22,451
Amalgamation with Lumine Group (Holdings) Inc.	-	(1,200,804)	-	-	(1,200,804)
Special Share conversion (note 14)	-	-	-	1,067	1,067
<b>Balance at March 31, 2023</b>	\$ -	\$ (1,015,661)	\$ (8,323)	\$ (650,498)	\$ (1,674,482)

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

## Condensed Consolidated Interim Statements of Cash Flows

(In thousands of USD. Due to rounding, numbers presented may not foot.)

Unaudited	Three months ended March 31,	
	2024	2023
Cash flows from (used in) operating activities:		
Net income (loss)	\$ (304,337)	\$ (651,565)
Adjustments for:		
Depreciation	2,115	1,510
Amortization of intangible assets	22,821	14,836
Contingent consideration adjustments (note 14)	43	670
Preferred and Special Securities expense (income) (note 14)	317,362	654,615
Finance and other expenses (income)	4,272	1,925
Income tax expense (recovery)	4,348	1,843
Change in non-cash operating assets and liabilities exclusive of effects of business combinations (note 16)	(7,991)	(4,031)
Income taxes (paid) received	(3,637)	(4,834)
Net cash flows from (used in) operating activities	34,996	14,969
Cash flows from (used in) financing activities:		
Interest paid on lease obligations	(154)	(93)
Interest paid on bank debt	(2,472)	(342)
Cash transferred from (to) Parent	(2,107)	(4,670)
Proceeds from issuance of bank debt (note 7)	90,000	175,000
Repayments of bank debt (note 7)	(244)	(244)
Transaction costs on bank debt (note 7)	(1,655)	(1,771)
Payments of lease obligations	(1,566)	(840)
Issuance of Preferred Shares to Parent (note 8)	-	181,484
Net cash flows from (used in) in financing activities	81,802	348,524
Cash flows from (used in) investing activities:		
Acquisition of businesses (note 4)	-	(314,760)
Cash obtained with acquired businesses (note 4)	-	33,965
Post-acquisition settlement payments, net of receipts	(685)	(362)
Property and equipment purchased	(361)	(241)
Other investing activities	6	-
Net cash flows from (used in) investing activities	(1,039)	(281,399)
Effect of foreign currency on cash and cash equivalents	(2,479)	302
Increase (decrease) in cash	113,280	82,396
Cash, beginning of period	146,509	67,085
Cash, end of period	\$ 259,789	\$ 149,481

See accompanying notes to the condensed consolidated interim financial statements.

# Lumine Group Inc.

Notes to condensed consolidated interim financial statements

(In thousands of USD, except per share amounts or as otherwise indicated.)

(Due to rounding, numbers presented may not foot.)

Three months ended March 31, 2024 and 2023

## Notes to the condensed consolidated interim financial statements

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# Lumine Group Inc.

Notes to condensed consolidated interim financial statements  
(In thousands of USD, except per share amounts and as otherwise indicated.)  
(Due to rounding, numbers presented may not foot.)  
Three months ended March 31, 2024 and 2023

## 1. Reporting entity

Lumine Group Inc. (TSXV:LMN) is a company domiciled in Canada. The address of its registered office is 5060 Spectrum Way, Suite 100, Mississauga, Ontario, Canada. The condensed consolidated interim financial statements of the Company as at and for the three months ended March 31, 2024, comprise Lumine Group Inc. and its subsidiaries (together referred to as “Lumine” or “the “Company”). The Company is a subsidiary of Trapeze Software ULC (“Trapeze”), a wholly-owned subsidiary of Constellation Software Inc. (TSX:CSU) (“CSI” or collectively referred to as the “Parent” – references to Parent refer to CSI and its subsidiaries). The Company is engaged principally in the development, installation and customization of software and in the provision of related professional services and support for customers globally.

## 2. Basis of presentation

### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting (“IAS 34”) as issued by the International Accounting Standards Board (“IASB”).

These condensed consolidated interim financial statements were approved and authorized for issuance by the Board of Directors of the Company on May 1, 2024.

These condensed consolidated interim financial statements should be read in conjunction with the 2023 annual consolidated financial statements of Lumine Group Inc. (together referred to as the “Annual Consolidated Financial Statements”).

### (b) Basis of measurement

These condensed consolidated interim financial statements have been prepared on the historical cost basis except for certain assets and liabilities initially recognized in connection with business combinations, certain financial instruments, and contingent consideration related to business acquisitions, which are measured at their estimated fair value.

### (c) Functional and presentation currency

The condensed consolidated interim financial statements are presented in U.S. dollars, which is the Company’s functional currency.

### (d) Use of estimates and judgements

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses, consistent with those disclosed in the Annual Consolidated Financial Statements and described in these condensed consolidated interim financial statements. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Estimates are based on historical experience and other assumptions that are considered reasonable in the circumstances. The actual amount or values may vary in certain instances from the assumptions and estimates made. Changes will be recorded, with corresponding effect in profit or loss, when, and if, better information is obtained.

# Lumine Group Inc.

Notes to condensed consolidated interim financial statements

(In thousands of USD, except per share amounts and as otherwise indicated.)

(Due to rounding, numbers presented may not foot.)

Three months ended March 31, 2024 and 2023

## 3. Material accounting policies

Unless otherwise noted in the condensed consolidated interim financial statements, the material accounting policies used in preparing these condensed consolidated interim financial statements are unchanged from those disclosed in the Annual Consolidated Financial Statements. These material accounting policies have been applied consistently to all periods presented in these condensed consolidated interim financial statements.

The material accounting policies have been applied consistently by the Company 's subsidiaries.

## 4. Business acquisitions

### (a) Prior year acquisitions

The following measurement period adjustments on the prior year acquisitions of Titanium Software Inc. and Synchronoss Technologies Inc. have been reflected on the condensed consolidated interim statement of financial position as of December 31, 2023. There were no material impacts to the statement of income.

Other current assets	\$	(1,215)
Technology assets		(18,430)
Customer assets		496
	\$	(19,150)
Current liabilities	\$	(628)
Deferred revenue		(26)
Deferred income tax liabilities		(11,345)
	\$	(11,999)
Goodwill		(50)
Total Change in Consideration	\$	(7,200)

During the three months ended March 31, 2024, the purchase price allocations for the acquisition of Titanium Software Inc. was finalized. The purchase price for the acquisition from Synchronoss Technologies Inc. was reduced by \$7,200 following finalization of the acquisition holdback payable.

# Lumine Group Inc.

Notes to condensed consolidated interim financial statements  
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## 5. Other assets and liabilities

### (a) Other assets

	March 31, 2024	December 31, 2023
Prepaid expenses and other current assets	\$ 14,831	\$ 13,873
Sales tax receivable	3,312	3,965
Investment tax credits recoverable	4,628	5,943
Restricted cash	226	226
Acquisition holdback receivables	7,200	7,200
Other receivables	13,907	15,170
Total other current assets	\$ 44,104	\$ 46,377
Investment tax credits recoverable	\$ 2,092	\$ 2,609
Costs to obtain a contract	1,833	2,017
Unbilled revenue	3,696	4,122
Restricted cash	136	142
Non-current trade and other receivables and other assets	4,037	4,173
Total other non-current assets	\$ 11,794	\$ 13,063

### (b) Other liabilities

	March 31, 2024	December 31, 2023
Contingent consideration (note 14(b))	\$ 1,314	\$ 2,123
Deferred revenue	4,292	5,533
Provisions (note 9)	4,522	4,764
Other non-current liabilities	544	575
Total other non-current liabilities	\$ 10,672	\$ 12,995

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Notes to condensed consolidated interim financial statements  
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## 6. Intangible assets and goodwill

	Technology Assets	Customer Assets	Goodwill	Total
<b>Cost</b>				
Balance at January 1, 2023	\$ 175,860	\$ 133,118	\$ 1,285	\$ 310,263
Acquisitions through business combinations (note 4a)	185,233	382,518	64,695	\$ 632,446
Effect of movements in foreign exchange and other	5,401	2,828	330	8,559
Balance at December 31, 2023	\$ 366,494	\$ 518,464	\$ 66,310	\$ 951,268
Balance at January 1, 2024	\$ 366,494	\$ 518,464	\$ 66,310	\$ 951,268
Effect of movements in foreign exchange and other	(2,915)	(1,810)	(46)	(4,771)
Balance at March 31, 2024	\$ 363,579	\$ 516,654	\$ 66,264	\$ 946,497
<b>Accumulated amortization and impairment losses</b>				
Balance at January 1, 2023	\$ 73,052	\$ 29,158	\$ -	\$ 102,210
Amortization for the period	46,613	33,710	-	80,323
Effect of movements in foreign exchange and other	4,609	1,045	-	5,654
Balance at December 31, 2023	\$ 124,274	\$ 63,913	\$ -	\$ 188,187
Balance at January 1, 2024	\$ 124,274	\$ 63,913	\$ -	\$ 188,187
Amortization for the period	12,860	9,962	-	22,822
Effect of movements in foreign exchange and other	(1,430)	(571)	-	(2,001)
Balance at March 31, 2024	\$ 135,704	\$ 73,304	\$ -	\$ 209,008
Carrying amounts:				
At January 1, 2023	\$ 102,808	\$ 103,960	\$ 1,285	\$ 208,053
At December 31, 2023	\$ 242,220	\$ 454,551	\$ 66,310	\$ 763,081
At January 1, 2024	\$ 242,220	\$ 454,551	\$ 66,310	\$ 763,081
At March 31, 2024	\$ 227,875	\$ 443,350	\$ 66,264	\$ 737,489

## 7. Bank debt

### (a) WideOrbit Loan

On March 2, 2023, WideOrbit Inc. ("WideOrbit"), a wholly owned subsidiary, entered into a revolving financing facility with a syndicate of Canadian and US financial institutions amounting to \$185,000, to provide long-term financing in connection with the acquisition of WideOrbit (the "WO Loan"), of which \$175,000 was drawn and incurred transaction costs of \$1,771. As of March 31, 2024, there were no additional borrowings made and a balance of \$125,000 remains outstanding (December 31, 2023 - \$125,000)

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Covenants associated with this facility are monitored and reported based on the financial position and financial performance of WideOrbit. The covenants include a leverage ratio and a fixed charge coverage ratio. The WO Loan has a maturity date of March 2, 2028 and bears an interest rate of SOFR plus applicable spreads ranging from 1.75% to 3%, based on the leverage ratio. The Company does not guarantee this debt, nor are there any cross-guarantees between other subsidiaries. The credit facility is collateralized by substantially all of the assets of WideOrbit.

## **(b) Telarix Loans**

On October 31, 2022, Telarix Inc., a wholly owned subsidiary, closed term loan funding with a Canadian chartered bank, amounting to \$39,000, of which \$19,666 was drawn and \$18,281 remains outstanding as of March 31, 2024 (December 31, 2023 - \$18,525), to provide long-term financing in connection with an acquired business. The financing also comes with a revolving credit facility of \$2,500 (collectively, the "Telarix Loans"). For the three months ended March 31, 2024, there were no additional borrowings made on the Telarix Loans and normal course repayments of \$244 made on the term loan (2023 – repayments of \$897).

Covenants and guarantees associated with this loan are monitored and reported based on the financial position and financial performance of Telarix Inc. The covenants include a leverage ratio and an interest coverage ratio. The Telarix loans have a maturity date of October 31, 2026. The term loan bears an interest rate of SOFR plus applicable spreads ranging from 1.85% to 3.85%, based on the leverage ratio. The revolving facility bears an interest rate of Prime plus applicable spreads ranging from 0.50% to 2.50%. The Company does not guarantee the Telarix loans, nor are there any cross-guarantees between other subsidiaries. The Telarix Loans are collateralized by substantially all of the assets of Telarix Inc. and its subsidiaries.

## **(c) WizTivi Loan**

On November 24, 2023, Lumine Group France SAS ("Lumine France"), a wholly owned subsidiary, closed a term loan facility with HSBC Continental Europe amounting to €10,000 (\$10,914) to provide long-term financing in connection with its wholly owned subsidiary, WizTivi SAS (the "WizTivi Loan"), of which the full amount was drawn and incurred transaction costs of \$164 in 2023. For the three months ended March 31, 2024, there were no repayments made on the WizTivi Loan.

Covenants associated with this facility are monitored and reported based on the financial position and financial performance of WizTivi. The covenants include a leverage ratio and WizTivi cash position. The WizTivi Loan has a maturity date of November 24, 2028 and bears an interest rate of EURIBOR plus applicable spreads ranging from 2% to 3%, based on the leverage ratio. The Company does not guarantee this debt, nor are there any cross-guarantees between other subsidiaries. The credit facility is collateralized by substantially all of the assets of Lumine France and WizTivi.

## **(d) Lumine Facility**

On March 20, 2024, the Company entered into a revolving credit financing facility ("Lumine Facility") with a syndicate of Canadian and US financial institutions, amounting to \$310,000 to support future acquisitions, of which \$90,000 was drawn and incurred transaction costs of \$1,655 during the three months ended March 31, 2024.

Covenants associated with this facility are monitored and reported based on the financial position and financial performance of the Company's business units. The covenants include a leverage ratio and an interest coverage ratio. The Lumine Facility has a maturity date of March 21, 2027 and bears an interest

# Lumine Group Inc.

Notes to condensed consolidated interim financial statements

(In thousands of USD, except per share amounts and as otherwise indicated.)

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rate of SOFR plus applicable spreads ranging from 1.25% to 3.25%, based on the leverage ratio. The credit facility is collateralized by substantially all of the assets of certain direct and indirect subsidiaries of the Company subject to the ringfence arrangement.

As of March 31, 2024, the Company and its subsidiaries are in compliance with their respective debt covenants.

	<b>Maturity</b>	<b>Principal Amount</b>	<b>Interest Rate</b>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Telarix Loan – Term loan	2026	39,000	SOFR+1.85%	\$ 18,281	\$ 18,525
Telarix Loan – Revolving facility	2026	2,500	Prime+0.50%	-	-
WO Loan	2028	185,000	SOFR+2.5%	125,000	125,000
WizTivi Loan	2028	€10,000	EURIBOR+2.5%	10,791	11,036
Lumine Facility	2027	310,000	SOFR+1.25%	90,000	-
				244,073	154,561
Deferred transaction costs				(3,348)	(1,854)
Less current portion, net of related transaction costs				\$ (2,228)	\$ (3,071)
<b>Total long-term debt</b>				<b>\$ 238,497</b>	<b>\$ 149,636</b>

The annual minimum repayment requirements for the bank debts are as follows:

2024	3,133
2025	3,133
2026	18,490
2027	92,158
2028	127,158
	<u>\$ 244,073</u>

## 8. Redeemable Preferred and Special Securities

### (a) Preferred Shares

During 2023, the Company issued 55,233,745 Preferred Shares to CSI as non-cash consideration for the acquisition of Lumine Group (Holdings) Inc. (“Lumine Holdings”). Additionally, the Company issued 8,348,967 Preferred Shares to CSI for cash proceeds of \$181,485. The Preferred Shares were non-voting, and under certain conditions, were redeemable at the option of the holder for a redemption price of \$21.74 per share. The redemption price may either be settled in cash or through the issuance of Subordinate Voting Shares of equal value, or any combination thereof. The Preferred Shares were also convertible into Subordinate Voting Shares at a conversion ratio of 2.4302106 Subordinate Voting Shares per Preferred Share. The Preferred Share holders were also entitled to a fixed annual cumulative dividend of 5% per annum on the initial Preferred Share value of \$21.74 per share (the “Initial Face Value”).

The fair value of the Preferred Shares on February 22, 2023, the date of issuance, was \$1,382,288 and was recorded as a liability. The Company has determined that the rights associated with the redeemable preferred shares do not result in a fixed amount of cash being exchanged for a fixed amount of shares (i.e. does not meet the “fixed for fixed” requirement). As a result, the Preferred Shares are recorded at fair value at the end of each reporting period. The change in fair value of the Preferred Shares is recorded as

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Redeemable Preferred and Special Securities expense in the condensed consolidated interim statements of income (see note 14(b)).

Further descriptions of the significant terms and conditions of the Preferred Shares are described below. The terms and conditions of the Preferred Shares should be read in conjunction with the terms and conditions of the Special Shares as outlined below.

## (i) Conversion

Holders of the Preferred Shares were entitled to convert some or all of their Preferred Shares into Subordinate Voting Shares at a conversion ratio of 2.4302106 Subordinate Voting Shares per Preferred Share at any time prior to the Mandatory Conversion (as defined below) (the "Preferred Share Conversion Right").

Upon the exercise of the Preferred Share Conversion Right, the holders of the Preferred Shares were entitled to receive all accrued but unpaid dividends accruing on the Preferred Shares to the day before the conversion date. Pursuant to the terms of the Shareholders Agreement entered into by CSI, Trapeze, and the holders of Special Shares (the "Shareholders Agreement"), the Board of Directors of the Company made a determination to settle the accrued and unpaid dividends on the Preferred Shares by the issuance of Subordinate Voting Shares (see note 8(d)).

## (ii) Redemption at the Option of the Holder: Preferred Share Retraction Right

At any time prior to the Mandatory Conversion Date (as defined below), upon thirty (30) days notice to the Company, the holders of the Preferred Shares had the right (but not the obligation) to sell some or all of their Preferred Shares to the Company (the "Preferred Share Retraction Right"). Upon exercise of the Preferred Share Retraction Right, the holders of the Preferred Shares were entitled to receive an amount of cash equal to the Initial Face Value for each Preferred Share in respect of which the Preferred Share Retraction Right had been exercised, or Subordinate Voting Shares of equal value, or any combination thereof, in each case at the option of the holder of the Preferred Shares. Notwithstanding the foregoing, if the Board of Directors of the Company determines that the Company does not have sufficient cash on hand to make the payment in cash, the holders of Preferred Shares would, subject to TSXV approval, receive Subordinate Voting Shares on the terms described above.

Upon the exercise of the Preferred Share Retraction Right, the holders of the Preferred Shares were also entitled to receive all accrued but unpaid dividends accruing on the Preferred Shares in respect of which the Preferred Share Retraction Right had been exercised, to the day before the redemption date. The Board of Directors of the Company would make a determination as to whether the Company has sufficient cash on hand to satisfy the payment of any accrued but unpaid dividends on the Preferred Shares in cash. If the Board of Directors of the Company determines that the Company does not have sufficient cash on hand to make the applicable payments, the accrued but unpaid dividends would, subject to TSXV approval, be satisfied by the issuance of Subordinate Voting Shares of equal value.

## (b) Special Shares

During 2023, in connection with the acquisition of WideOrbit, the Company issued 10,204,294 Special Shares. Holders of Special Shares were entitled to attend and vote at meetings of the Company's shareholders except meetings at which only holders of a particular class are entitled to vote. Holders of Special Shares were entitled to one vote per share. The Special Shares were, under certain conditions, redeemable at the option of the holder for a redemption price of \$21.74 per share, plus one Subordinate Voting Share for each Special Share redeemed. The redemption price may either be settled in cash or

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through the issuance of Subordinate Voting Shares of equal value, or any combination thereof. The Special Shares were also convertible into Subordinate Voting Shares at a conversion ratio of 3.4302106 Subordinate Voting Shares per Special Share. The Special Share holders were also entitled to a fixed annual cumulative dividend of 5% per annum on the Initial Face Value of \$21.74 per share.

The fair value of the Special Shares on February 22, 2023, the date of issuance, was \$221,841 and was recorded as a liability. The Company has determined that the rights associated with Special Shares do not result in a fixed amount of cash being exchanged for a fixed amount of shares (i.e. does not meet the “fixed for fixed” requirement). As a result, the Special Shares are recorded at fair value at the end of each reporting period. The change in fair value of the Special Shares is recorded as Redeemable Preferred and Special Securities expense in the condensed consolidated interim statements of income (see note 14(b)).

Further descriptions of the significant terms and conditions of the Special Shares are described below. The terms and conditions of the Special Shares should be read in conjunction with the terms and conditions of the Preferred Shares as outlined above.

## (i) Conversion

Holders of the Special Shares were entitled to convert some or all of their Special Shares into Subordinate Voting Shares at a conversion ratio of 3.4302106 Subordinate Voting Shares per Special Share at any time prior to the Mandatory Conversion (the “Special Share Conversion Right”).

Upon the exercise of the Special Share Conversion Right, the holders of the Special Shares were entitled to receive all accrued but unpaid dividends accruing on the Special Shares to the day before the conversion date. Pursuant to the terms of the Shareholders Agreement, the Board of Directors of the Company made a determination to settle the accrued and unpaid dividends on the Preferred Shares by the issuance of Subordinate Voting Shares (see note 8(d)).

## (ii) Redemption at the Option of the Holder: Special Share Retraction Right

At any time prior to the Mandatory Conversion Date, upon thirty (30) days notice to the Company, the holders of the Special Shares had the right (but not the obligation) to sell some or all of their Special Shares to the Company (the “Special Share Retraction Right”), provided that the exercise of the Special Share Retraction Right (including the manner of exercise) must first be approved by the holders of a majority of the Special Shares, in their sole discretion. Upon exercise of the Special Share Retraction Right, the holders of the Special Shares were entitled to receive (i) one Subordinate Voting Share for each Special Share in respect of which the Special Share Retraction Right had been exercised, and (ii) an amount of cash equal to the Initial Face Value for each Special Share in respect of which the Special Share Retraction Right has been exercised, or Subordinate Voting Shares of equal value, or any combination thereof, in each case at the option of the holder of the Special Shares. Notwithstanding the foregoing, if the Board of Directors of the Company determines that the Company does not have sufficient cash on hand to make the payment in cash, the holders of Special Shares would, subject to TSXV approval, receive Subordinate Voting Shares on the terms described above.

Upon the exercise of the Special Share Retraction Right, the holders of the Special Shares were also entitled to receive all accrued but unpaid dividends accruing on the Special Shares in respect of which the Special Share Retraction Right had been exercised, to the day before the redemption date. The Board of Directors of the Company would make a determination as to whether the Company has sufficient cash on hand to satisfy the payment of any accrued but unpaid dividends on the Special Shares in cash. If the Board of Directors of the Company determines that the Company does not have sufficient cash on hand to make the applicable payments, the accrued but unpaid dividends would, subject to TSXV approval, be satisfied by the issuance of Subordinate Voting Shares of equal value.



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## **(c) Redemption of Preferred Shares and Special Shares at the Option of the Company**

Subject to the terms of the Shareholders Agreement, upon the later of (the “Mandatory Conversion Date”) the date which occurs 12-months after the date the trading of the Subordinate Voting Shares commences on the TSXV, and 10 business days after the first date on which the closing trading price of the Subordinate Voting Shares is equal to or greater than C\$13.243656, the Company would redeem the Preferred Shares and the Special Shares in exchange for the issuance of 2.4302106 Subordinate Voting Shares for each Preferred Share redeemed or 3.4302106 Subordinate Voting Shares for each Special Share redeemed (the “Mandatory Conversion”).

Notwithstanding the foregoing, if holders representing at least 95% of the Preferred Shares and Special Shares approve, each holder of Preferred Shares and Special Shares would have the option to take the amount equal to the value of the Subordinate Voting Shares such holder would have otherwise received in connection with the Mandatory Conversion, determined on the basis of the 60 day volume weighted average trading price of the Subordinate Voting Shares, in cash.

Upon the Mandatory Conversion, the holders of the Preferred Shares and the Special Shares were also entitled to receive all accrued but unpaid dividends accruing to the day before the redemption date. Pursuant to the terms of the Shareholders Agreement, the Board of Directors of the Company will make a determination as to whether the Company has sufficient cash on hand to satisfy the payment of any accrued but unpaid dividends on the Preferred Shares and the Special Shares in cash. If the Board of Directors of the Company determines that the Company does not have sufficient cash on hand, the accrued but unpaid dividends will, subject to TSXV approval, be satisfied by the issuance of Subordinate Voting Shares of equal value.

On March 25, 2024 (“Mandatory Conversion Date”), following the approvals by the holders of the Preferred Shares and Special Shares as well as the Board of Directors, the Preferred Shares and Special Shares were converted to 189,114,307 Subordinate Voting Shares based on the 60-day volume weighted average trading price of the Subordinate Voting Shares. Subsequent to the conversion, the total issued and outstanding share capital of the Company now reflects 256,620,388 Subordinate Voting Shares and no Preferred Shares and Special Shares outstanding. As of March 25, 2024, the Company recorded \$403,301 in capital stock, \$1,200,803 in contributed surplus and \$3,095,910 in retained earnings on the condensed consolidated interim statement of changes in equity for the three months ended March 31, 2024. The Company recorded \$298,714 related to mark-to-market adjustments on the fair value of the Preferred and Special Securities for the three months ended March 31, 2024, up to the Mandatory Conversion Date (Q1 2023 - \$646,486).

## **(d) Accrued dividends**

Accrued dividends payable for Preferred and Special Securities as of March 25, 2024 of \$87,368 was settled by the issuance of 3,515,418 Subordinate Voting Shares as per the determination made by the board of directors to settle accrued dividend payable in shares. For the three months ended March 31, 2024, up to the Mandatory Conversion Date, the Company recorded accrued dividends of \$18,648 under Redeemable Preferred and Special Securities expense in the condensed consolidated interim statements of income (Q1 2023 - \$8,129).

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## 9. Provisions

<b>At January 1, 2024</b>	\$	4,764
Reversal		(10)
Provisions recorded during the period		46
Provisions used during the period		(226)
Effect of movements in foreign exchange and other		(52)
<b>At March 31, 2024</b>	<b>\$</b>	<b>4,522</b>
<hr/>		
Provisions classified as current liabilities	\$	-
Provisions classified as other non-current liabilities	\$	4,522

The provisions balance is comprised of various individual provisions for severance costs, statutory severance benefits in certain jurisdictions, royalties, and other estimated liabilities of the Company of uncertain timing or amount.

## 10. Income taxes

Income tax expense is recognized based on management's best estimate of the actual income tax rate for the interim period applied to the pre-tax income of the interim period for each entity in the consolidated group. As a result of foreign exchange fluctuations, acquisitions, and ongoing changes due to intercompany transactions amongst entities operating in different jurisdictions, the Company has determined that a reasonable estimate of a weighted average annual tax rate cannot be determined on a consolidated basis. The Company's consolidated effective tax rate in respect of continuing operations for the three months ended March 31, 2024 was -1.45% (-0.28% for the three months ended March 31, 2023). The current period and prior period effective tax rate is impacted by the mark to market adjustment expense, which is not deductible for tax purposes.

The Company is subject to tax audits in the countries in which the Company does business globally. These tax audits could result in additional tax expense in future periods relating to historical filings. Reviews by tax authorities generally focus on, but are not limited to, the validity of the Company's intercompany transactions, including financing and transfer pricing policies which generally involve subjective areas of taxation and a significant degree of judgment. If any of these tax authorities are successful with their challenges, the Company's income tax expense may be adversely affected and the Company could also be subject to interest and penalty charges.

### (a) Pillar 2 – Global minimum top-up tax

The Base Erosion and Profit Shifting (BEPS) 2.0 initiative is a significant reform of the international tax system led by the Inclusive Framework and the Organisation for Economic Co-operation and Development (OECD). This initiative includes a substantial change for large multinational groups with the "Pillar Two" proposal of a global minimum tax of 15%. Pillar Two legislation has been enacted or substantively enacted in certain jurisdictions in which the Company operates. The legislation is effective beginning January 1, 2024. Based on the initial assessment, the Company does not expect a material exposure arising from the implementation of the Pillar Two legislation as the effective tax rates in most of the jurisdictions in which the Company operates are above 15%.

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## 11. Capital and other components of equity

### (a) Capital stock

	Subordinate Voting & Super Voting Shares	
	Number	Amount
At January 1, 2024	63,990,664	\$ -
Mandatory Conversion of Preferred and Special Shares	189,114,307	403,301
Settlement of Preferred and Special Share Dividends	3,515,418	87,368
At March 31, 2024	256,620,389	\$ 490,669

The Company's authorized share capital consists of an unlimited number of Subordinate Voting Shares, an unlimited number of Special Shares, an unlimited number of Preferred Shares and 1 Super Voting Share. As at March 31, 2024, there are 256,620,388 Subordinate Voting Shares and 1 Super Voting Share outstanding. The Super Voting Share is held by Parent and is convertible into a Subordinate Voting Share on a one-for-one basis.

Holders of Subordinate Voting Shares, the Super Voting Share, and Special Shares are entitled to attend and vote at meetings of the Company's shareholders except meetings at which only holders of a particular class are entitled to vote. Holders of Subordinate Voting Shares and Special Shares are entitled to one vote per share, and the holder of the Super Voting Share is entitled to that number of votes that equals 50.1% of the aggregate number of votes attached to all of the outstanding Super Voting Shares, Subordinate Voting Shares and Special Shares at such time. Other than in respect of voting rights, the Subordinate Voting Shares and the Super Voting Share have the same rights, are equal in all respects and are treated as if they were one class of shares. As of March 31, 2024, there are no Special Shares outstanding of the Company due to Mandatory Conversion of Preferred and Special Shares to Subordinate Voting Shares.

### (b) Accumulated other comprehensive income (loss)

Accumulated other comprehensive income (loss) is comprised of the following separate components of equity:

#### *Cumulative translation account*

The cumulative translation account comprises all foreign currency differences arising from the translation of the financial statements of foreign operations, as well as foreign exchange gains and losses arising from monetary items that form part of the net investment in the foreign operation.

### (c) Dividends

During the three months ended March 31, 2024 the Company did not declare any dividends on the Subordinate Voting Shares.

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## 12. Finance costs and other expenses (income)

	Three months ended March 31,	
	2024	2023
Interest expense on contingent consideration	\$ 42	\$ 6
Interest expense on bank debt	2,954	411
Interest expense on lease obligations	154	93
Foreign exchange loss (gain)	1,411	427
Other expenses (income)	(289)	988
<b>Finance and other expenses (income)</b>	<b>\$ 4,272</b>	<b>\$ 1,925</b>

## 13. Earnings per share

### (a) Basic and diluted earnings per share

	Three months ended March 31,	
	2024	2023
<b>Numerator:</b>		
Net income (loss)	\$ (304,337)	\$ (651,565)
<b>Denominator:</b>		
Basic weighted average shares outstanding	86,111,920	67,787,851
Add: Effect of dilutive shares	167,224,836	168,895,280
Diluted weighted average shares outstanding	253,336,755	236,683,131
<b>Basic and diluted earnings per share:</b>	<b>\$ (3.53)</b>	<b>\$ (9.61)</b>

The number of basic and diluted shares outstanding represents the shares issued as part of a series of transactions described in note 8. The impact of diluted weighted average shares outstanding determined above is anti-dilutive due to the net loss for the three months ended March 31, 2024 and March 31, 2023.

## 14. Financial instruments

### (a) Fair values versus carrying amounts

The carrying values of cash, accounts receivable, accounts payable and accrued liabilities (excluding contingent consideration), income taxes payable, and acquisition holdbacks approximate their fair values due to the short-term nature of these instruments. The carrying value of bank debt approximates its fair values as it is subject to market interest rates.

### (b) Fair value hierarchy

The table below analyzes financial instruments carried at fair value, by valuation method.

- level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities;
- level 2 inputs are inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly (i.e. prices) or indirectly (i.e. derived from prices); and

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- level 3 inputs are inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

In the table below, the Company has segregated all financial assets and liabilities that are measured at fair value into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date.

Financial assets and financial liabilities measured at fair value as at March 31, 2024 and December 31, 2023 in the financial statements are summarized below. The Company has no additional financial liabilities measured at fair value initially other than those recognized in connection with business combinations.

	March 31, 2024				December 31, 2023			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Liabilities:</b>								
Contingent Consideration	-	-	2,527	2,527	-	-	3,161	3,161
Preferred and Special Share Securities	-	-	-	-	-	-	4,401,547	4,401,547
	\$ -	\$ -	\$ 2,527	\$ 2,527	\$ -	\$ -	\$ 4,404,708	\$ 4,404,708

There were no transfers of fair value measurements between level 1, 2 and level 3 of the fair value hierarchy in the three ended March 31, 2024 and 2023.

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

## *Contingent Consideration*

Balance at January 1, 2023	\$	3,400
Increase from business acquisitions		4,509
Settlements through cash payments		(4,077)
Charges (recoveries) through profit or loss		(729)
Interest on contingent consideration liabilities		19
Foreign exchange and other movements		39
Balance at December 31, 2023	\$	3,161
Contingent consideration classified as current liabilities		1,038
Contingent consideration classified as other non-current liabilities		2,123

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Balance at January 1, 2024	\$	3,161
Increase from business acquisitions (note 4)		-
Settlements through cash payments		(685)
Charges (recoveries) through profit or loss		43
Interest on contingent consideration liabilities		42
Foreign exchange and other movements		(34)
Balance at March 31, 2024	\$	2,527
Contingent consideration classified as current liabilities		1,213
Contingent consideration classified as other non-current liabilities		1,314

Estimates of the fair value of contingent consideration are performed by the Company on a quarterly basis. Key unobservable inputs include revenue growth rates and the discount rates applied (8%). The estimated fair value increases as the annual growth rate increases and as the discount rate decreases and vice versa.

The obligations for contingent consideration for acquisitions during the three months ended March 31, 2024 and March 31, 2023 have been recorded at their estimated fair value at each reporting date. Aggregate contingent consideration of \$2,527 (December 31, 2023 – \$3,161) has been included in accounts payable and accrued liabilities and other liabilities in the condensed consolidated interim statements of financial position at its estimated fair value. Changes made to the estimated fair value of contingent consideration have been included in other, net in the condensed consolidated interim statements of income resulting in an expense of \$43 for the three months ended March 31, 2024 (March 31, 2023 – an expense of \$669).

## *Preferred and Special Share Securities*

Balance at January 1, 2023	\$	-
Issuance of Special Shares in relation to the acquisition of WideOrbit		221,841
Issuance of Preferred Shares to CSI		1,382,288
Cash recoveries (payments)		(24)
Accrued dividends recorded in profit or loss		68,473
Mark-to-market adjustments recorded in profit or loss		2,802,523
Share conversion by the holders		(5,110)
Foreign exchange and other movements		4
Balance at December 31, 2023	\$	4,469,996
Preferred and Special Securities classified as current liabilities		4,469,996

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## *Preferred and Special Share Securities*

Balance at January 1, 2024	\$	4,469,996
Accrued dividends recorded in profit or loss		18,648
Mark-to-market adjustments recorded in profit or loss		298,714
Mandatory conversion of Preferred and Special Shares		(4,700,014)
Settlement of Preferred and Special Share dividend		(87,368)
Foreign exchange and other movements		24
Balance at March 31, 2024	\$	-
Preferred and Special Securities classified as current liabilities		-

Estimates of the fair value of Preferred and Special Share Securities are performed by the Company on a quarterly basis up to the Mandatory Conversion Date. Key unobservable inputs included expected volatility and the credit spread of the Preferred and Special Securities. The estimated fair value increased as the expected volatility increased. The estimated fair value decreased as the credit spread increased. The key observable input was the Subordinate Voting Share price of Lumine. As the Lumine Subordinate Voting Share price increased, the fair value of the Preferred and Special Securities increased.

## **15. Contingencies**

In the normal course of operations, the Company is subject to litigation and claims from time to time. The Company may also be subject to lawsuits, investigations and other claims, including environmental, labour, income and sales tax, product, customer disputes and other matters. The Company believes that adequate provisions have been recorded in the accounts where required. Although it is not always possible to estimate the extent of potential costs, if any, the Company believes that the ultimate resolution of such contingencies will not have a material adverse impact on the results of operations, financial position or liquidity of the Company.

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## 16. Changes in non-cash operating working capital

	Three months ended March 31,	
	2024	2023
Decrease (increase) in current accounts receivable	3,111	(2,072)
Decrease (increase) in current unbilled revenue	(3,183)	(4,397)
Decrease (increase) in other current assets	1,865	684
Decrease (increase) in inventories	(52)	(1)
Decrease (increase) in other non-current assets	1,130	(98)
Increase (decrease) in other non-current liabilities	(1,465)	1,107
Increase (decrease) in current accounts payable and accrued liabilities, excluding holdbacks from acquisitions	(12,977)	(9,824)
Increase (decrease) in current deferred revenue	3,560	10,592
Increase (decrease) in current provisions	20	(22)
Change in non-cash operating working capital	(7,991)	(4,031)

## 17. Related party transactions

Transactions with related parties are assumed when a relationship exists between the Company and a natural person or entity that is affiliated with the Company. This includes, amongst others, the relationship between the Company and its subsidiaries, significant shareholders, directors, key management personnel, certain companies affiliated with key management personnel, and companies that are under common control of the Company's controlling shareholder, CSI. Transactions are transfers of resources, services or obligations, regardless whether anything has been charged.

### (a) Transactions with CSI

The Company pays management fees to CSI (included within "Other, net" expenses), reimburses CSI for certain expenses paid on behalf of the Company, and borrows funds from CSI from time to time to fund acquisitions. During the three months ended March 31, 2024, the Company expensed management fees of \$519 (March 31, 2023 – \$317). At March 31, 2024, the Company had outstanding amounts due to related parties of \$1,117 (December 31, 2023 – \$2,380) which reflects the amount owing to the Parent for management fees and the reimbursement of expenses paid on its behalf, net of the cash sent to the Parent during the quarter.

On March 25, 2024, following the approvals by the holders of the Preferred Shares and Special Shares as well as the Board of Directors, the Preferred Shares and Special Shares were converted to 189,114,307 Subordinate Voting Shares based on the 60-day volume weighted average trading price of the Subordinate Voting Shares. Subsequent to the conversion, the total issued and outstanding share capital of the Company now reflects 256,620,388 Subordinate Voting Shares and no Preferred Shares and Special Shares outstanding. As of March 25, 2024, the Company recorded \$403,301 in capital stock, \$1,200,803 in contributed surplus and \$3,095,910 in retained earnings on the condensed consolidated interim statement of changes in equity for the three months ended March 31, 2024 (note 8).



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## 18. Subsequent Events

### (a) Acquisition from Nokia

On April 1, 2024, the Company acquired the assets of Device Management and Service Management Platform businesses from Nokia (NYSE: NOK) for aggregate cash consideration of \$113,021 on closing. The acquired businesses operate in the communications and media market, similar to the Company's existing businesses. This arrangement includes a maximum, or capped, contingent consideration which is not expected to exceed \$37,839. The closing cash consideration is subject to adjustments for such items as net tangible asset assessments, as defined in the purchase and sale agreement, and claims under the respective representations and warranties of the purchase and sale agreement.

As of the date of issuance of these financial statements, the Company had not yet completed the initial accounting for the acquisition, including the fair value assessment of the assets acquired and liabilities assumed, due to the proximity of the date of acquisition to the date of issuance of these financial statements.

### (b) Acquisition from Casa Systems

On April 29, 2024, the Company acquired the Axyom Cloud Native 5G Core Software & RAN assets from Casa Systems Inc. for aggregate cash consideration of \$32,250 on closing, subject to certain customary closing adjustments. The acquired businesses operate in the communications and media market, similar to the Company's existing businesses.

As of the date of issuance of these financial statements, the Company had not yet completed the initial accounting for the acquisition, including the fair value assessment of the assets acquired and liabilities assumed, due to the proximity of the date of acquisition to the date of issuance of these financial statements.